



American College of Investment Counsel
2010 ANNUAL MEETING AND EDUCATION CONFERENCE

The Roosevelt Hotel
New York City

AMATEUR NIGHT AT THE APOLLO
WHERE STARS ARE BORN
and LEGENDS ARE MADE

Thursday, October 21st

**7:30 A.M. REGISTRATION, CONTINENTAL BREAKFAST
AND NEW MEMBER MENTOR MEETING**

8:30 A.M. – 8:45 A.M.

Welcoming Remarks

Thomas P. Donahue, ACIC President
*The Prudential Insurance
Company of America*

ANNUAL MEETING CO-CHAIRS
Thomas F. O'Connor
Bingham McCutchen LLP

Colin D. Pennycooke
Principal Financial Group

8:45 A.M. - 10:00 A.M.

***Insight into Global Economic Climate and Impact on
the Private Placement Market***

"I Feel Good" – James Brown

- Overview of Global Economic Climate
- Deals from new countries - what prospects are there for issuances from areas other than British commonwealth countries and western Europe?
- Trends in private placements (deal structures, changes in particular provisions, cross border v. domestic issuances, size of market, etc.)

Moderator: **Chester L. (Chip) Fisher, III**
Bingham McCutchen LLP

Panelists: **Brett Hammond**
TIAA-CREF

Richard A. Thompson
J.P. Morgan Securities Inc.

10:00 A.M. - 11:00 A.M.

***The Private Placement Market - The Issuer's
Perspective***

"Stand by Me" – Ben E. King

What Issuers think the private placement professionals, particularly in-house and outside counsel, should know about their private placement experiences.

Moderator: **Kathleen J. Swan**
Quarles & Brady LLP

Panelists: TBA

11:00 A.M. - 11:15 A.M. REFRESHMENT BREAK

11:15 A.M. - 12:30 P.M.

***The Documentation Process: Out with the Old, In
with the New***

"Signed, Sealed, Delivered, I'm Yours" – Stevie Wonder

A focused discussion on certain relevant model form documentation issues.

Moderator: **R. Brendan Olin**
Unum Group

Panelists: **Brian A. Bates**
Morrison & Foerster (UK) LLP

Karen G. Crockett
MetLife

Armando M. Gamboa
*The Prudential Insurance
Company of America*

12:30 P.M. - 1:30 P.M.

LUNCHEON

1:30 P.M. - 3:00 P.M.

***Report from the Restructuring Front: Clashes of
Cultures and Creditors***

["Let's Call the Whole Thing Off"] – Ella Fitzgerald and Louis Armstrong; Billie Holiday]

An examination of the cultural and credit forces at work which create the most tension and disruptions between borrower and creditors, and among creditors, when negotiating a restructuring, including discussions of domestic, cross border and international transactions and discussion on how Private Placement Investors might successfully navigate troubled waters.

Panelists: **Michael J. Reilly**
Bingham McCutchen LLP

Barry G. Russell
Bingham McCutchen LLP

Peter Marshall
Houlihan Lokey Howard & Zukin

3:00 P. M. - 4:15 P.M.

NAIC/ SVO: Who they are, where they came from and where they are going?

[“I Heard It Through the Grapevine” – Marvin Gaye]

An introduction to the NAIC and the SVO, their history and their regulatory authority. Discussion on the impact of ratings on the private placement market.

Moderator: **Caryn Hemsworth**
The Prudential Insurance Company of America

Panelists: **Stephen Collins**
The Prudential Insurance Company of America

Christopher Evangel
National Association of Insurance Commissioners

Frank O. Monfalcone
MetLife

4:15 P.M. - 4:30 P.M.

REFRESHMENT BREAK

4:30 P.M. - 5:45 P.M.

Ethical Considerations in Multi-Jurisdictional Transactions and Opinions

“I Don’t Want to Do Wrong” – Gladys Knight & the Pips

To include discussion of issues to both inside and outside counsel, privilege issues and considerations in opinion giving.

Moderator: **Allison D. Rhodes**
Hinshaw & Culbertson LLP

Panelists: **Roderick A. Goyne**
Baker Botts L.L.P.

Other panelist TBA

5:45 P.M. - 7:00 P.M.

RECEPTION

7:00 P.M.

DINNER

Speaker: **Brett Hammond**
TIAA-CREF

REGISTER TODAY

SINGLE OR GROUP REGISTRATIONS FORMS can also be downloaded from the ACIC’s website, www.aciclaw.org, under “Current Event”.

FRIDAY, OCTOBER 22ND

7:15 A.M.

REGISTRATION AND
CONTINENTAL BREAKFAST

8:00 A.M. - 9:00 A.M.

Project Finance

“(Your Love Keeps Lifting Me) Higher and Higher” – Jackie Wilson

- Structure of a typical project financing
- Analysis of Offtake contract
- Deviations in the current market

Moderator: **Charles J. Kolin**
Chapman and Cutler LLP

Panelists: **John T. (Jack) Wallace**
John Hancock Financial Services, Inc.

Other panelist TBA

9:00 A.M. - 9:30 A.M.

ANNUAL MEETING

9:30 A.M. -11:00 A.M.

Financial Regulatory Reform: What Happened?

["It’s Too Soon To Know" – the Orioles]

[Everything Happens For The Best – Billie Holiday]

A discussion on the new regulatory regime, in particular its effect on the investing community.

Moderator: **Kristin Smith**
MetLife

Panelists: **Dean T. Pappas**
Allstate Insurance Company

Other panelist TBA

11:00 A.M. - 11:15 A.M.

REFRESHMENT BREAK

11:15 a.m. - 12:15 p.m.

New Happenings in the PP World

“Harvest For The World” – The Isley Brothers

- A discussion of Social Responsible investing and micro-finance
- Update on recent regulatory and legislative initiatives dealing with investing in Iran

Panelists: **Scott Budde**
TIAA-CREF

Other panelists TBA

12:15PM

ADJOURNMENT